

# Compass Real Estate Market Trends Report

Geographic Area: **San Francisco Bay Area** County: **Monterey County**

## New Listings

Calculations are on a rolling month (28 day) basis. Compares the latest full year to the prior full year.

**297**

New Listings - Last 4 Weeks

▼ 18.9% vs Last Year

## New Contracts

Calculations are on a rolling month (28 day) basis. Compares the latest full year to the prior full year.

**337**

New Contracts - Last 4 Weeks

▲ 46.1% vs Last Year

## Sold Listings

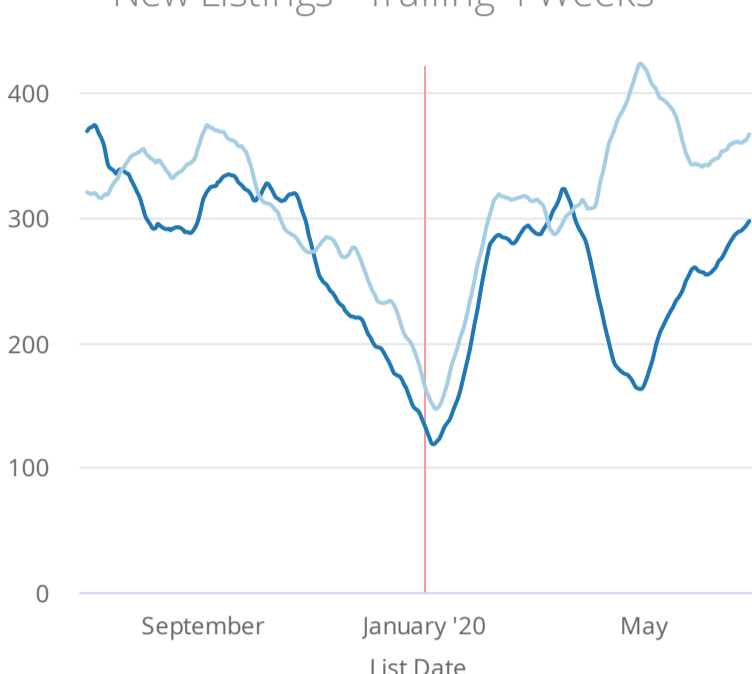
Calculations are on a rolling month (28 day) basis. Compares the latest full year to the prior full year.

**159**

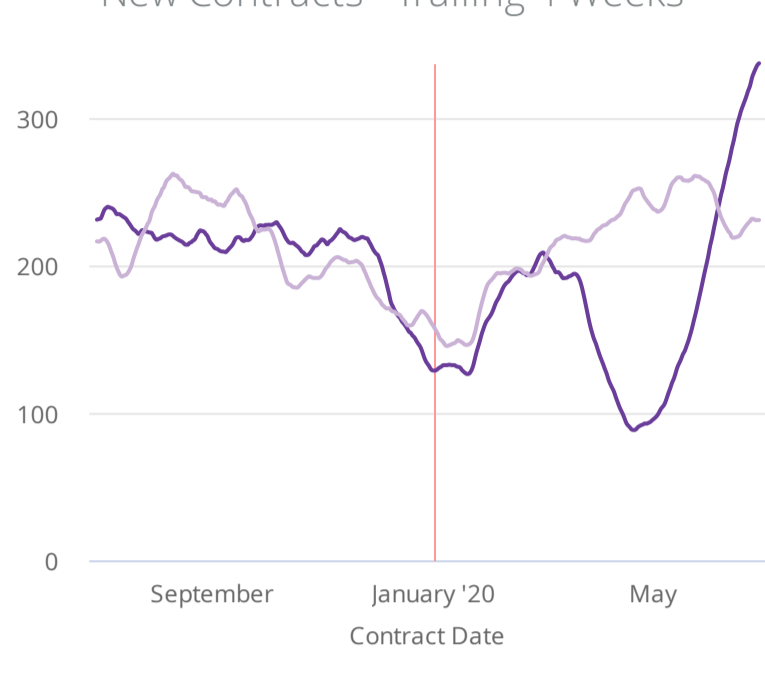
Sold Listings in Last 4 Weeks

▼ 37.5% vs Last Year

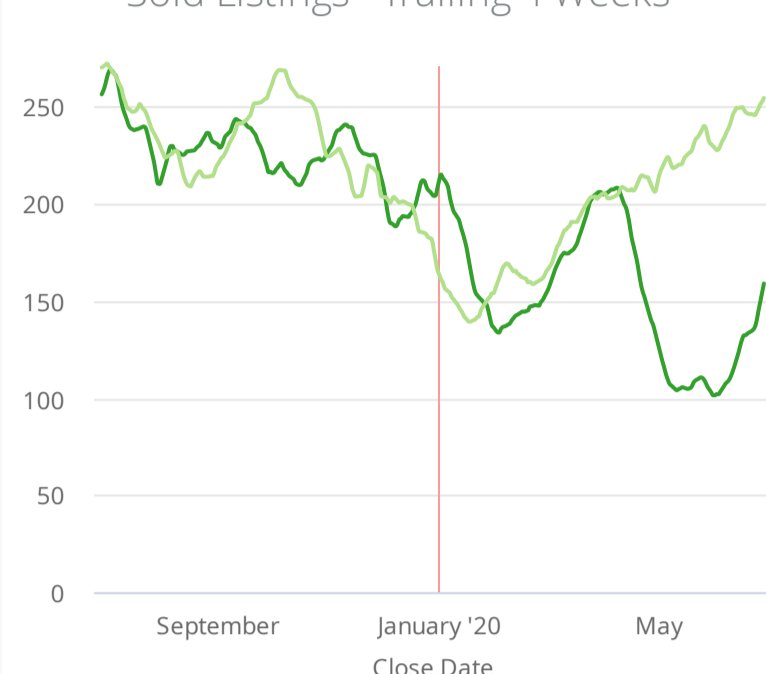
### New Listings - Trailing 4 Weeks



### New Contracts - Trailing 4 Weeks



### Sold Listings - Trailing 4 Weeks



**255**

Single Family ▼ 18.5%

**293**

Single Family ▲ 46.4%

**149**

Single Family ▼ 30.6%

**37**

Condo / Co-op ▼ 6...

**5**

Townhouse ▼ 63.9...

**40**

Condo / Co-op ▲ 6...

**4**

Townhouse ▼ 42.0...

**10**

Condo / Co-op ▼ 7...

**0**

Townhouse 0

## Days on Market

For listings that closed in a given calendar month. No rolling logic is applied.

**28**

Median Days on Market ▲ 7 Days vs Last Year

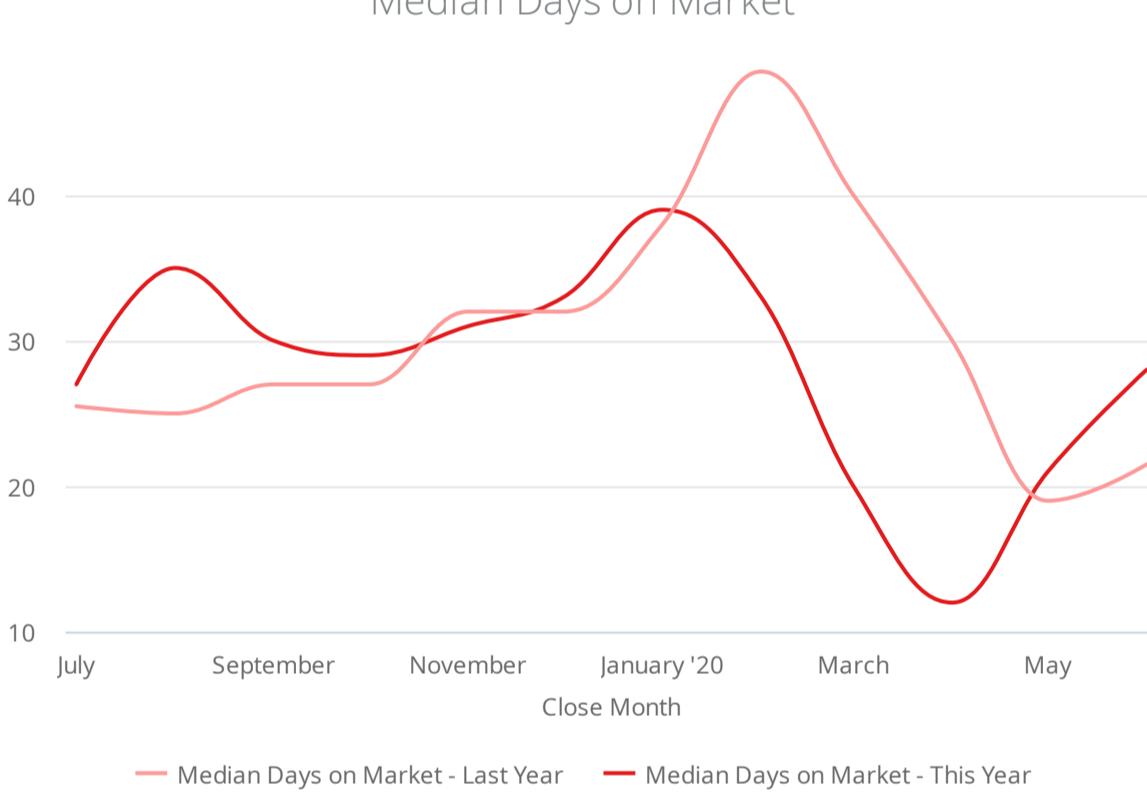
## Weekly Open Houses

As scheduled in the MLS. Attendance is unknown. No rolling logic is applied.

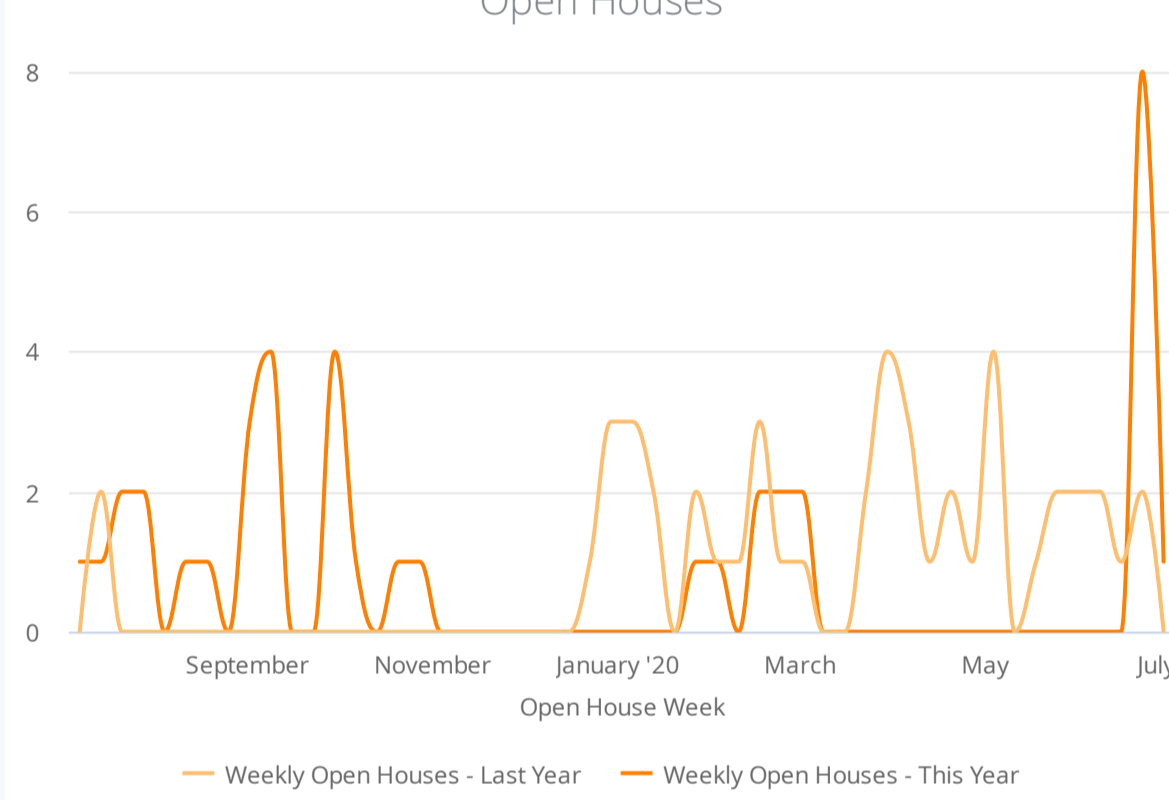
**1**

Open Houses Last Week 0 vs Last Year

### Median Days on Market



### Open Houses



## Median Sale Price by Bedroom Count

Calculations are on a rolling three-month basis.

**\$672 K**

Median Sale Price - Single Family ▲ 10.3...

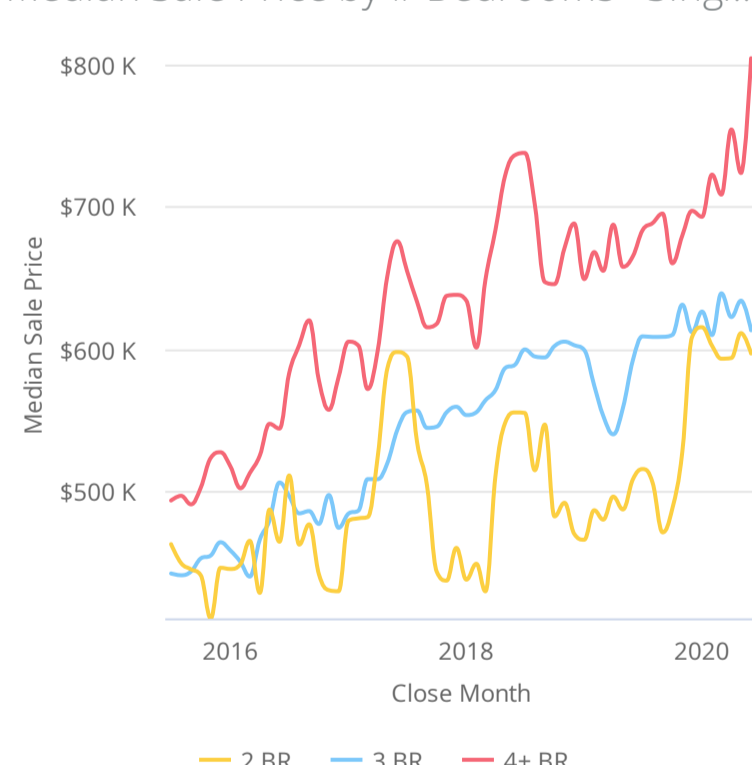
**\$524 K**

Median Sale Price - Condo/Co-op ▲ 19.8...

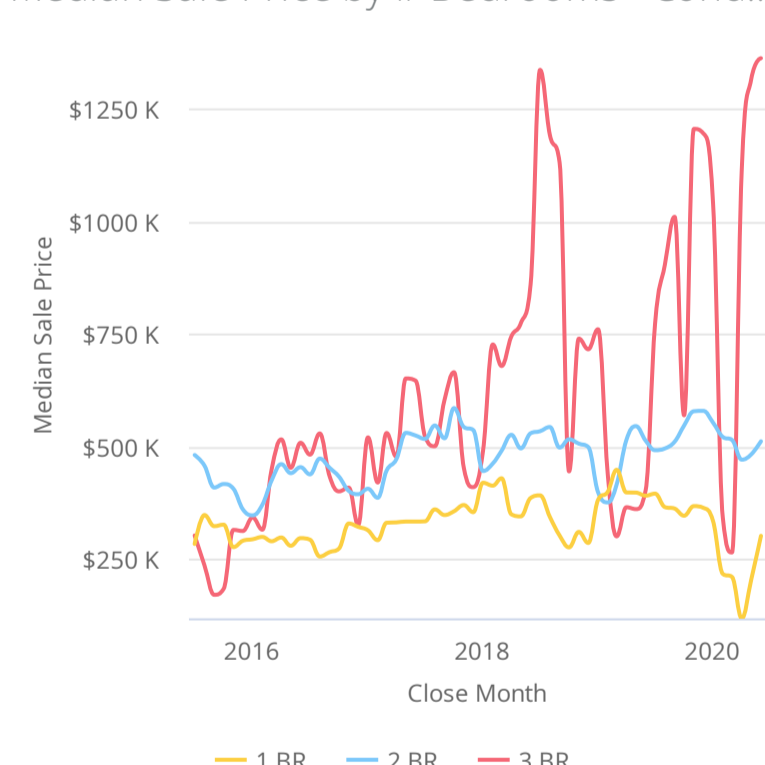
**\$303 K**

Median Sale Price - Townhouse ▼ 53.2% ...

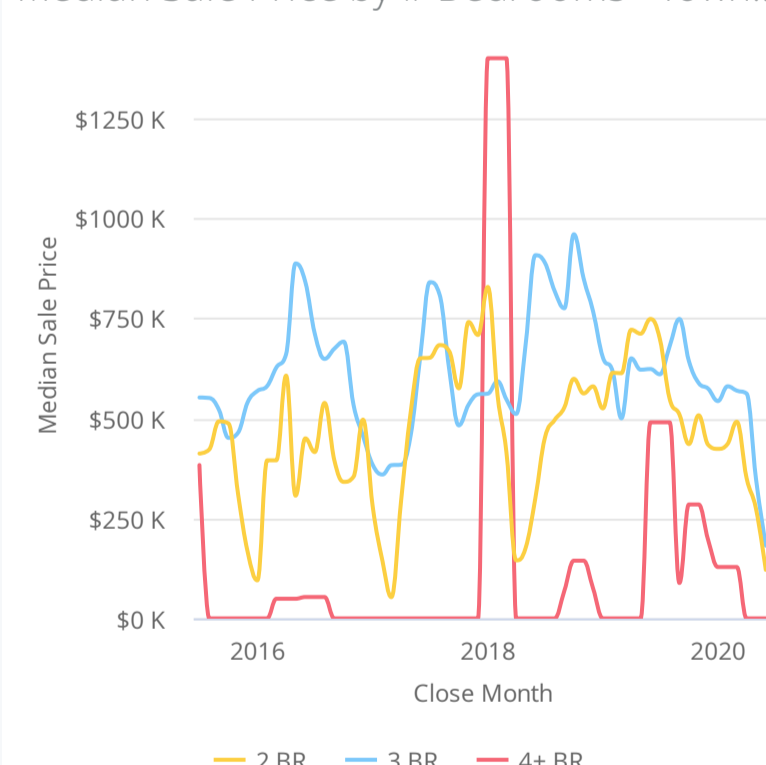
### Median Sale Price by # Bedrooms - Singl...



### Median Sale Price by # Bedrooms - Cond...



### Median Sale Price by # Bedrooms - Town...



## Average Price per Square Foot

Calculations are on a rolling three-month basis.

**\$485**

Avg PPSF - Single Family ▲ 6.4% vs Last Y...

**-4.1%**

Close Price vs List Price - Single Family -4...

**-50.8%**

YoY Sales (Last 4 Weeks) - \$200K - \$600K

**\$441**

Avg PPSF - Condo/Co-op ▼ 2.6% vs Last Y...

**-5.6%**

Close Price vs List Price - Condo/Co-op -3...

**-19.3%**

YoY Sales (Last 4 Weeks) - \$600K - \$1.2M

**\$215**

Avg PPSF - Townhouse ▼ 52.0% vs Last Y...

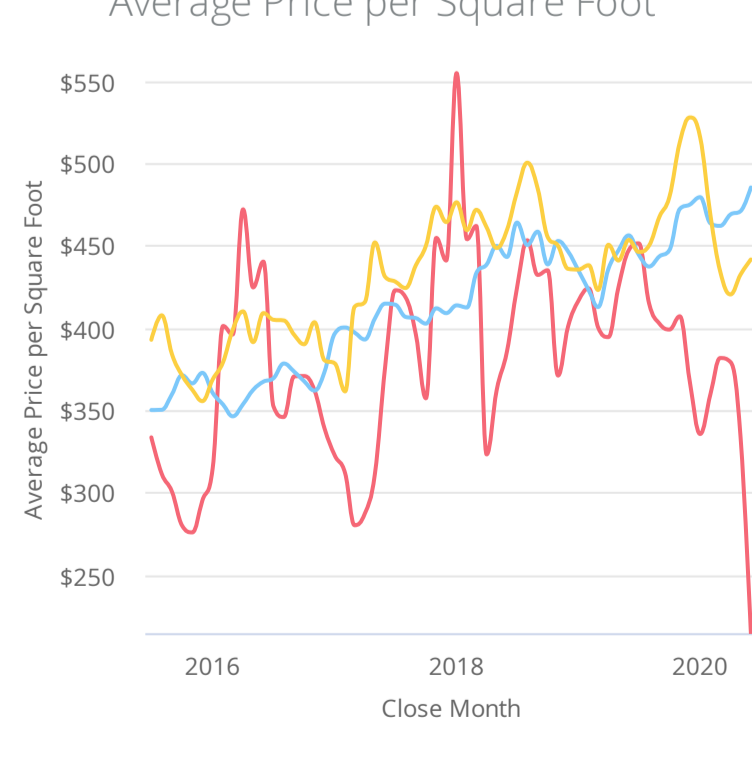
**0**

Close Price vs List Price - Townhouse -2.1...

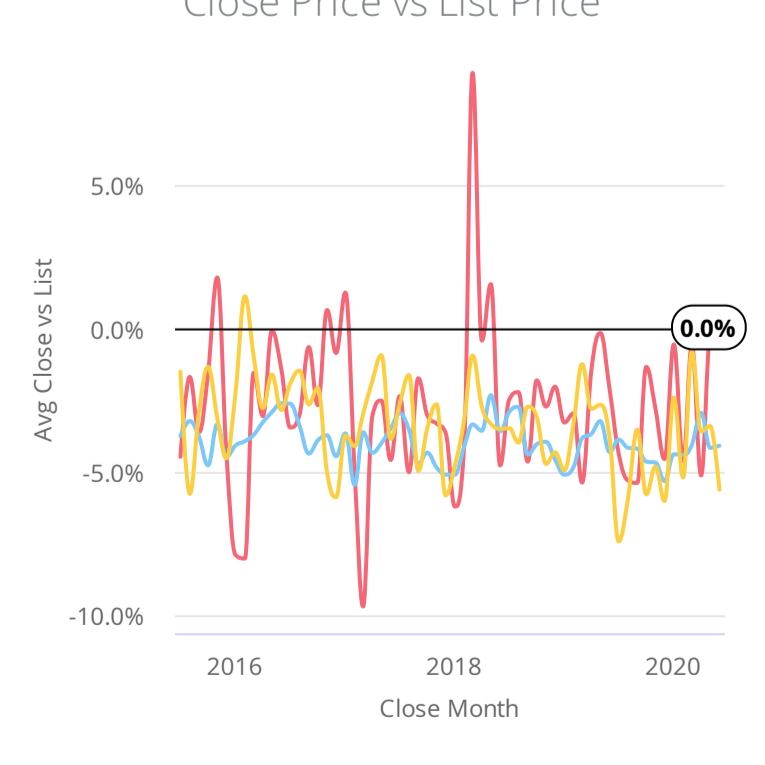
**-31.3%**

YoY Sales (Last 4 Weeks) - \$1.2M+

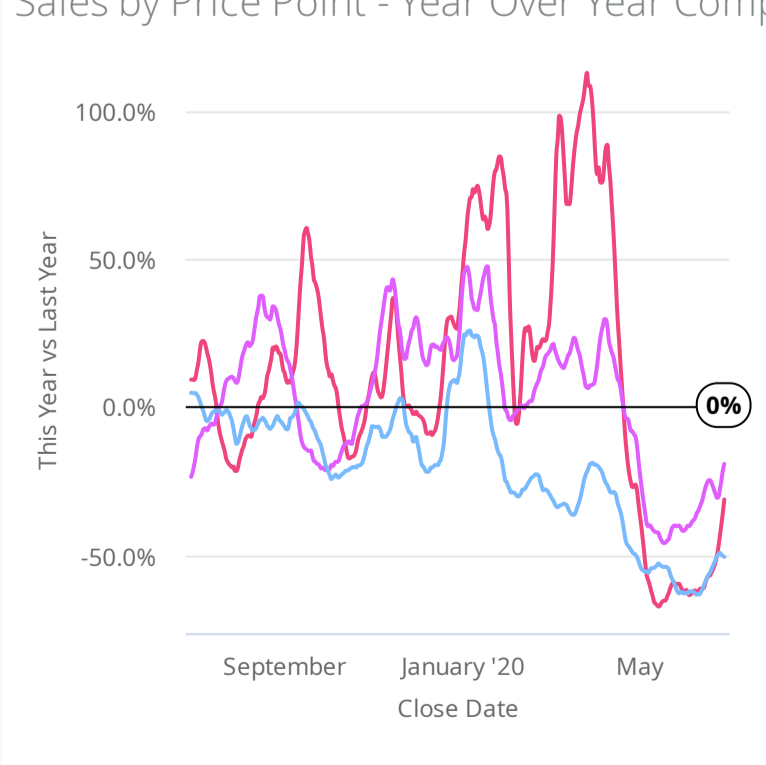
### Average Price per Square Foot



### Close Price vs List Price



### Sales by Price Point - Year Over Year Comp



Data covers sales listings sourced from MLSs and internal Compass listings. Includes single family, townhome, condo, co-op, and condop listings.

If you notice a shift in the data that seems too large to be true, it may be the result of a data ingestion change or feed error. Please check with the dashboard owner to report issues or check on the validity of data.